

Willunga Football Club Inc.

Minutes of Annual General Meeting

Held at 7:15 pm on 8 November 2018 at Willunga Football Club

Present: L South, D Austin, G Loots, K Scott-Smith, T Corcoran, M Cross, V McDonald, H Lucas, B Baxter, D Collier, D Burns, P Hoppo, Steve Roberts, G Reed, M Portlock, A Groom, T Thompson, C Cameron, P Cameron, A Pahuru, J Standfield, C Paterson, J Mesecke, B Altus, T Hoffman, Simon Roberts, C Hams, C Springhall, C Hutchens, H DeBoo, T Roberts, M Archdall, D Docking, L Collier, J Clifton, B Haskett, S Beath, B Cook, C Roberts, S McGowan, R Brunton, D McGowan, K Turner, R Hoeck, L Harding, P Roberts, M Burdett, C McDonald, C Martin

Apologies: M Hancock, D Mawhinney, M Wadewitz, P Hoeck, K Hams, S Loots, G Martin

Minutes of Previous Meeting: OK

Correspondence:

- Resignation of Presidency from Luke South
- Nominations for President, Vice President, Treasurer and Committee Members
- Proxy votes from three absent members

Presidents Report:

Luke South thanked committee members supporters and players for their help through his three years as President. He needs to retire from the committee knowing that there is some unfinished business that incoming committee needs to deal with.

Luke pointed out that the club is in a strong position with the right people in right positions

Good luck to those staying on the committee

Luke suggested that we need Merchandise person as sales of clothing can be a big revenue driver and creates our image in the competition.

Somebody social media savvy would be ideal for Communications role, so we can get our message out in a timely professional way

Social and fund-raising needs coordinators who run sub committees and manage ideas for their portfolios

Treasurers Report:

See attached.

Luke asked if there are any questions about the report and there were none.

Subscriptions for Season 2018

An increase in subs for mini and micro grades only, as per table was moved by Kylie Scott-Smith and Seconded by Darren Austin and passed by show of hands.

Membership Class	2019	2018
(GST and an admin fee included)		
SAGov Sports Voucher Value (change by SAGov) This amount can be claimed by Primary School students towards their subs	\$100	\$50
Senior Player	\$195	\$195
Colts Player	\$130	\$130
Mini and Micro Player (this is the only change for 2019)	\$130	\$105
Female Competition	\$85	\$85
Social Member	\$30	\$30
Club Membership is included in "100 Club" membership		

Election of Officers

As Luke South has resigned as President, he declared President, Vice President, Treasurer and committee positions vacant and he continued in the Chair

President - 1 Year Term (to complete the current term vacated by the President)

There are 2 nominations and they are Darren Austin and Ben Baxter.

Voting by secret ballot was held pre-meeting, resulting in Ben Baxter being elected

Vice President - 2 Year Term

There are two nominations and they are Darren Austin and Ben Baxter.

As Ben Baxter has been elected President Darren Austin is elected unopposed

Treasurer – 2 Year Term

Only Matt Thomas has been nominated so is elected unopposed

Committee Members-1 Year Term – minimum 9 required

	Nominee	Nominator
1	Peter Hoek	Self
2	Ro Hoeck	Self
3	Mike Cross	Self
4	Meredith Archdall	Self
5	Dennis Collier	Self
6	Julie Clifton	Self
7	Marcus Burdett	Brad Haskett
8	Matt Wadewitz	Matt Thomas
9	Brad Haskett	Jake Stansfield
10	Jake Standfield	Brad Haskett
11	Chris Paterson	Brad Haskett

Paul Cameron moved that 11 nominations, which were lodged before the meeting, be accepted as a block. Seconded by Terry Corcoran so all were elected.

General Business

- S Goad asked what is happening with Junior players where the numbers are very high especially in junior colts. Luke replied that it has been discussed at committee level and some suggestions have come out. Originally we were trying for a second team in the GSFL comp to cover the bye due to other clubs not participating but that is unlikely. So another option is to have a night comp with reduced number players internally. Numbers even out in following years. Matt Wadewitz has been very helpful in working through the options and we have recognized some weaknesses in our handling of the competition. Need to adjust our philosophy away from “winning” and set formal frame-works for the coaches.
- There are guidelines from AFL, SANFL about junior football and we will be tailoring something for our Club
- Update on Westside building - Artisans who are already building on the East side have been appointed the builders. There is some speculation about the timing of rebuilding the change rooms and it depends on how we manage without a change room. We will still have to raise some money but we are also waiting for a State Govt Grant due to be announced in November. There is a deadline for the grant but we will manage that.

Meeting closed at 8:55 pm

Income and Expenditure Statement

Willunga Football Club Incorporated For the year ended 31 October 2018

	2018	2017	2016
Income			
Bar			
Bar Sales	73,509	64,310	71,647
Bottom Bar Sales	16,472	11,873	10,282
Bar Purchases	(45,861)	(43,326)	(40,491)
Honorariums - Inventory Manager	(4,050)	(2,850)	(3,900)
Honorariums - Bar Staff	(8,730)	(9,310)	(9,817)
Total Bar	31,341	20,697	27,720
BBQ			
BBQ Sales	11,826	12,720	8,533
BBQ Purchases	(3,628)	(4,239)	(2,424)
Total BBQ	8,198	8,482	6,108
Canteen			
Canteen Sales	32,632	34,871	29,180
Canteen Purchases	(17,000)	(18,450)	(15,004)
Honorariums - Canteen Staff	(706)	(1,100)	(900)
Total Canteen	14,926	15,321	13,276
Leith Renney Football Academy			
Academy Fees	3,841	4,096	-
Leith Renney Football Academy Expenses	(5,594)	(1,855)	-
Total Leith Renney Football Academy	(1,753)	2,241	-
Merchandise			
Promotional Merchandise Sales	9,390	9,586	6,497
Shorts & Socks Sales	3,745	4,670	4,618
Promotional Merchandise Purchases	(8,322)	(13,348)	(5,807)
Shorts and Socks Purchases	(3,494)	(7,387)	(3,959)
Total Merchandise	1,320	(6,478)	1,350
Gate			
Gate Takings	19,622	18,034	19,412
Honorariums - Gatekeepers	(1,360)	(1,657)	(1,280)
Total Gate	18,262	16,376	18,132
Sponsorship			
Sponsorship	52,601	43,127	54,640
Sponsorship Expenses	(2,362)	(10,125)	(6,883)
Total Sponsorship	50,239	33,002	47,757
Fundraising Events and Activities	23,518	32,130	19,400
Kitchen Income	2,251	-	-
Membership Fees	25,843	20,574	18,201
Grants	5,735	5,000	-

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Income and Expenditure Statement

	2018	2017	2016
Other Revenue	273	4,626	2,025
Room Hire	1,741	1,223	1,841
Total Income	181,896	153,194	155,809
Other Income			
Interest Income			
Term Deposit Interest	1,930	3,437	2,339
Bank Interest	27	8	-
Total Interest Income	1,958	3,445	2,339
Total Other Income	1,958	3,445	2,339
Gross Surplus	183,854	156,639	158,149
Expenditure			
Advertising	-	2,700	500
Affiliation Fees	1,409	1,300	1,300
Bad Debts	-	-	342
Bank Charges	-	11	18
Catering	2,003	1,718	1,136
Cleaning	4,605	4,101	3,219
Depreciation	8,847	7,893	6,434
Equipment - Football Operations	343	45	675
Equipment - Footballs	4,595	5,504	5,574
Freight	243	245	200
Gifts & Notices	155	425	575
Guernsey Cleaning	1,000	800	2,900
Insurance - Contents	1,628	1,613	1,763
Insurance - Medical	4,677	3,786	4,001
Match Day Consumables	2,931	2,762	430
Medical Supplies	7,382	6,610	8,030
Member Training - Coaches	45	-	436
Member Training - Sports Trainers	988	815	794
Member Welfare	-	77	3,134
Merchant Fees	1,379	958	663
Guernseys & Playing Apparel	4,652	10,082	5,472
Photographs	222	-	606
Printing, Stationary & Postage	195	1,104	724
Repairs and Maintenance	12,365	10,973	13,376
Rent - Oval	2,200	2,068	2,250
Security	887	2,010	1,621
Telephone & Internet	1,872	765	90
Trophies / Awards	1,844	2,786	3,522
Utilities - Electricity - Changerooms	3,593	4,381	2,914
Utilities - Electricity - Clubrooms	6,172	3,747	2,304
Utilities - Gas - Changerooms	1,373	1,157	694
Utilities - Water	909	909	909
Volunteer Payments - Football			
Umpires	10,645	11,685	9,454
Honorariums - Coaches	14,500	12,000	14,000

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Income and Expenditure Statement

	2018	2017	2016
Player Payments	56,425	39,500	52,900
Honorariums - Trainers	1,920	2,000	960
Honorariums - Scoreboard Attendants	495	-	495
Total Volunteer Payments - Football	83,985	65,185	77,809
Interest Expense	-	-	-
Merchandise Gratuities	1,782	1,895	-
Architect Fees	16,531	-	-
Fines	500	-	-
Total Expenditure	181,312	148,426	154,416
Current Year Surplus/ (Deficit)	2,542	8,213	3,732

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Assets and Liabilities Statement

Willunga Football Club Incorporated

As at 31 October 2018

	NOTES	31 OCT 2018	31 OCT 2017	31 OCT 2016
Assets				
Current Assets				
Cash & Cash Equivalents				
Bar Account		-	661	5,000
Canteen Account		-	-	2,000
Cash on Hand		5,969	3,137	2,906
General Account		12,139	11,585	15,342
Total Cash & Cash Equivalents		18,108	15,383	25,248
Trade and Other Receivables		3,135	2,131	-
GST Receivable		-	1,893	-
Total Current Assets		21,243	19,407	25,248
Non-Current Assets				
Term Deposits				
Term Deposit		77,631	75,700	72,307
Total Term Deposits		77,631	75,700	72,307
Plant and Equipment, Vehicles		31,769	40,616	19,610
Total Non-Current Assets		109,400	116,316	91,917
Total Assets		130,643	135,724	117,165
Liabilities				
Current Liabilities				
Trade and Other Payables		3,226	11,728	-
GST Payable		878	-	1,382
Rounding		-	-	-
Total Current Liabilities		4,105	11,728	1,382
Total Liabilities		4,105	11,728	1,382
Net Assets		126,538	123,996	115,783
Member's Funds				
Current Year Earnings		2,542	8,213	3,732
Retained Earnings		123,996	115,783	112,051
Total Member's Funds		126,538	123,996	115,783

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